

Why AIS

With so many different types of insurance and insurance companies in the market it is becoming difficult finding insurance that best meets your needs and budget. This is where we step in by helping take out the hassle and worry of finding the best insurance for you.

We also save you time and money and provide you with impartial professional advice by working with you in identifying your insurance needs.

There is generally no addition to your overall insurance costs in using our services. Often it costs less because of our knowledge of the insurance market and our ability to negotiate competitive premiums on your behalf.

More importantly, we take the time to explain your policy and any special situations you need to watch out for.

As your insurance broker we work for you and not the insurance companies, a role that we take extremely seriously.

At Australian Insurance Solutions Pty Ltd, we see our role as your insurance broker as:

1. Helping you identify any areas of potential exposure to loss or disruption to your business or personal life;
2. Advise you on the most appropriate insurance coverage needed; and
3. Ensure that the insurance coverage purchased covers you as intended.

Australian Insurance Solutions Pty Ltd is a member of the prestigious Steadfast Group.

The Steadfast Group is the largest independent insurance broker network in Australia and generates in excess of \$1.6 Billion in premium turnover.

What this means to you is:

- i. You are dealing with a reputable, recognized and influential advisor;*
- ii. You access the buying power of the largest independent broker network in Australia so you can be confident you get the best deal for your insurance needs;*
- iii. You have access to specially negotiated policy wordings that offer superior benefits to standard policies issued by insurers.*

We are 100% Australian owned and operate independently to other providers of insurance services.